

ENTJ: (Extraverted-iNtuition-Thinking-Judging)

- Designed to take charge and provide leadership for any group they are a part of.
- Quickly see what needs to be done, how to get it done and take charge of the process of getting it done.
- Are particularly effective under pressure.
- Automatically challenge illogical comments or behaviors.
- Excel in debate and may resort to dismissive sarcasm with individuals they find pointless to deal with, a characteristic that can trigger ill will among those they are leading. ENTJs, however, are task oriented and usually develop a practical restraint in the manner in which they convey disagreement or issue directives.
- Are the ultimate efficiency experts. Their brain is wired to analyze, with the intent to improve performance.
- They must have a reason for doing something and how people feel is usually not a sufficient reason to act upon.
- ENTJs' sense of self is intricately connected to being successful. To not succeed is to not be and can be experienced as humiliation—a loss of face or dignity.
- Can freeze and become ineffective when they run into a problem they cannot solve. Wired to succeed, they have no mechanism to fall back on when they are not
- Are wired to hyper focus on work related goals and may be absent a great deal from family life.
- Although an ENTJ may not be home much, when they are home they usually take charge, as is their nature. Are wired to lead and expect others to follow. Consequently they do not tend to encourage an independence of mind in spouse or children. Negotiation and compromise are not usually part of the deal.

- An ENTJs' spouse may need to have a strong personality of his or her own to avoid being run over by their ENTJ partner's natural command presence. A female ENTJ may have difficulty finding a male mate able to accommodate their natural directorial presence.
- Parents who are not NTs that are raising an ENTJ child can be quite unsettled by their child's natural expressive drive to take over the family's decision making role!