

### ENTP: (Extraverted-iNtuition-Thinking-Perceiving)

- Are quick, clever, and assertive in solving new and challenging problems.
- Relate well to people (in most areas of life), are bored by routine, and like variety in activities and interests.
- Are among the most confident of all types.
- Have an ability to quickly identify the most efficient way to proceed in most situations.
- Are basically upbeat and pleasant, but can be rather impatient with those who do not 'keep up.' Can be quite charismatic. ENTPs love to compete and win.
- Rarely delegate to others except in areas that do not interest them.
- May at times be indifferent to all but their closest friends and loved ones.
- May become so absorbed in what they are doing that they forget to eat and sleep properly, which can lead to fatigue and stress-related illnesses.
- Find rules and regulations frustrating and confining and have a tendency to challenge and ignore them when they do not make logical sense to them or are inconvenient in accomplishing their goals.
- May freeze and become ineffective when they are unable to quickly solve a problem. ENTPs are so accustomed to succeeding that they do not know what to do when they do not succeed.
- Depend on being challenged to stay interested. ENTPs may bait, debate, and force those around them to engage in a near endless round of stimulating (for them) mental and physical gamesmanship. This can, at times, be both annoying and exhausting for others.

- ENTPs are designed to seize the moment. This aspect of their design leaves them vulnerable to misinterpretation. They are not intending to hurt, just to win, and because they are NTs, they have difficulty understanding why anyone would be emotionally upset with their behavior. Wired to automatically think in competitive terms, emotional reactions in others are automatically assumed to have a strategic motivation and thus dismissed as invalid. This quirk of their nature can create a great deal of unintended ill will with NF or SJ temperament driven individuals who may become hostile adversaries.
- Their natural competitive nature can also create problems on the home front. Basic organizational decisions can become the focus of never ending debates that leave their partner or parent feeling drained and frustrated.
- ENTPs must find a way to step back and increase their understanding of how their natural and normal ENTP driven characteristics and traits can unintentionally unsettle and upset those that they love. Otherwise they run the risk of living a rather shallow and self-absorbed life.